BRF-2025-013 • 2025-10-10 • **Obraval Group Inc.**Attribution Over-credit — Fallout (Paid Social vs Internal)

Thesis: Platform (OEM) reporting can over-credit paid social relative to reconciled revenue when UTM hygiene degrades, models shift credit post-update, or campaign metadata drifts—eroding investment discipline and masking leakage.

Exposure Window: \rightarrow 2024-12-03 (archival baseline)

Signals (dated; Provenance: Risk • OEM • RevOps):

- •OEM: reporting/model change affecting channel credit.
- •Risk: UTM coverage gaps on paid surfaces.
- RevOps: divergence between OEM clicks and reconciled orders (server-side).

Forensic Five — Self-Check & Method (use last 7–30 days)

- Attribution Parity (Δ %): ABS(OEM Reconciled) / Reconciled × 100 \rightarrow \square \leq ±3% \square 3–5% \square >5%
- UTM Hygiene (%): Valid UTM / Total paid × 100 → □ 100% □ 95–99% □ <95%
- Consent Lineage (%): Verified / Total × 100 → □ ≥95% □ 90-94% □ <90%
- Detection Lag (days): Docket First anomaly → □ ≤3 □ 4–7 □ >7
- Residual Variance (%): 7-day mean post-fix $\rightarrow \square \le \pm 2\%$ @ D60 \square 2-3% $\square > 3\%$

Decision Rule — your numbers, your motion

- Any Red → Commission Signal Brief (Full if multi-Red or legal/finance exposure; else Lite).
- Two or more Amber → Commission Lite.
- All Green → No brief required. Subscribe to the **Obraval BreachMark Report (\$59/mo or \$600/yr)**. Your payments bank a **credit (up to \$600)** toward one Signal Brief within 12 months. Keep monitoring with the Self-Check.

Integrity note: If results are Green across the Five, you're good. Keep monitoring. If that changes, this page contains the governed path to act.

Disconfirmers: OEM/internal aligned <±3%; channel mix stable; consent lineage ≥95%.

Brief Triggers (any one): Parity >±5% for 7 days; UTM valid <95% any day; consent <95% any week; accrual delta >2% vs reconciler.

Footer: BRF-2025-013 • Provenance: Risk • OEM • RevOps • SLA: Docket ≤1bd; Delivery ≤3bd; Breach → fee −10%

Confidential Boardroom Intake — Signal Brief (work-domain required)

